# Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2017 [Based on Japanese GAAP] 

February 7, 2017

Name of Listed Company: Meiji Holdings Co., Ltd.
Code Number: Representative:
Inquiries:
2269

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and Representative Director
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Submission of quarterly report: February 9, 2017
Dividend payment commencement: -
Preparation of explanatory materials for quarterly financial results: Yes
Holding of a briefing on quarterly financial results: None
(Amounts are rounded down to the nearest million yen.)

1. Consolidated Financial Results for the First Nine Months of the Fiscal Year Ending March 31, 2017 (April 1, 2016 to December 31, 2016)
(1) Consolidated operating results
(\% of change from the previous fiscal year)

|  |  |  |  |  | $\begin{array}{c}\text { Net income } \\ \text { attributable to }\end{array}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| shareholders of |  |  |  |  |  |  |$\}$

(Note) Comprehensive income: First nine months ended December 31, 2016: 40,527 million yen ( $-25.0 \%$ )
First nine months ended December 31, 2015: 54,038 million yen (28.6\%)

|  | Net Income per Share | Diluted Net Income per Share |
| :--- | ---: | ---: |
| First nine months ended | Yen | Yen |
| December 31, 2016 | 314.26 | - |
| December 31,2015 | 347.79 | - |

* The Company conducted a two-for-one stock split on October 1, 2015. The indicated per-share net income amounts for FYE March 2016 and FYE March 2017 reflect this stock split.
(2) Consolidated financial position

|  | Total Assets | Net Assets | Equity Ratio | Net Assets per Share |
| :--- | ---: | ---: | ---: | ---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| As of December 31, 2016 | 889,294 | 442,950 | 48.9 | $2,952.79$ |
| As of March 31, 2016 | 856,115 | 419,152 | 47.8 | $2,777.28$ |

(Reference) Shareholders' equity: As of December 31, 2016: 434,701 million yen
As of March 31, 2016: 408,874 million yen

## 2. Dividends

|  | Cash Dividends Per Share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | 3Q | Financial year end | Annual |
| Fiscal year ended (or ending) | Yen | Yen | Yen | Yen | Yen |
| March 31, 2016 | - | 55.00 | - | 62.50 | - |
| March 31, 2017 | - | 45.00 | - |  |  |
| $\begin{array}{\|l} \hline \begin{array}{l} \text { March 31, } 2017 \\ \text { (Projected) } \end{array} \\ \hline \end{array}$ |  |  |  | 65.00 | 110.00 |

(Note) Amendment to projected dividends recently announced: Yes

* The Company conducted a two-for-one stock split on October 1, 2015. The indicated per-share dividend amount for the second quarter of FYE March 2016 does not reflect this stock split.
* For details, see "Notice Concerning Revision of Dividend Forecast (including 100th anniversary commemorative dividend)" announced on February 7, 2017.
* Breakdown of FYE March 2017 year-end dividends (projected): Ordinary dividend: 45.00 yen

Commemorative dividend: 20.00 yen

## 3. Forecasts of Consolidated Financial Results for the Fiscal Year Ending March 31, 2017

 (April 1, 2016 to March 31, 2017)(\% of change from the previous fiscal year)

(Note) Amendment to forecasts of consolidated financial results recently announced: Yes

* For details, see "Notice Concerning Revisions to Financial Forecasts for the Fiscal Year Ending March 31, 2017" announced on February 7, 2017.


## *Notes

(1) Changes in significant subsidiaries during the current fiscal year under review
(Changes in subsidiaries affecting the scope of consolidation): None
(2) Application of specific accounting treatments in the preparation of quarterly consolidated financial statements: Yes (Note) For details, refer to page 6 of "2. Summary Information (Notes) (2) Adoption of Special Accounting Methods for Preparation of Quarterly Consolidated Financial Statements."
(3) Changes in accounting policy, changes in accounting estimates, restatements

1. Changes in accounting policy due to revisions of accounting standards: Yes
2. Other changes in accounting policy: None
3. Changes in accounting estimates: Yes
4. Restatements: None
(Note)For details, refer to page 6 of " 2 . Summary Information (Notes) (3) Changes in Accounting Policy, Changes in Accounting Estimates, and Retrospective Restatements."
(4) Number of shares outstanding (common stock)

| 1. Number of shares outstanding at end of period (including treasury stock) | As of Dec. 31, 2016 | 152,683,400 shares | As of Mar. 31, 2016 | 152,683,400 shares |
| :---: | :---: | :---: | :---: | :---: |
| 2. Number of treasury stock at end of period | As of Dec. 31, 2016 | 5,466,086 shares | As of Mar. 31, 2016 | 5,462,223 shares |
| 3. Average number of shares during period | As of Dec. 31, 2016 | 147,219,146 shares | As of Dec. 31, 2015 | 147,229,775 shares |

* The Company conducted a two-for-one stock split on October 1, 2015. The indicated number of shares outstanding (common stock) reflects this stock split.
* Indication regarding the implementation of financial review procedures

This financial results report is not subject to the review procedures prescribed by the Financial Instruments and Exchange Act. At the time of the disclosure of this financial results report, the review procedures prescribed by the Financial Instruments and Exchange Act had not been completed.

* Forward-looking statements and other special notes
(Notice concerning forward-looking statements)
The forward-looking statements described in this document, such as business forecasts, are based on information available at the time of the release of these materials and reasonable assumptions made by the Company, and do not represent a commitment from the Company that they will be achieved. For earnings forecasts assumptions and other related items, refer to page 5 of " 1 . Qualitative Information, (3) Explanation Concerning Forecasts for Consolidated Earnings
(Explanatory material for financial results)
Explanatory materials for financial results are disclosed through TDnet together with these financial statements. This information also is posted on our website on the same day.


## 1. Qualitative Information

(1) Explanation Concerning Operating Results

|  | (Millions of yen) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| First Nine Months <br> Ended | Net Sales | Operating <br> Income | Ordinary Income | Net Income <br> attributable to <br> shareholders of <br> parent company | Net <br> per Share <br> (Yen) |
| December 31, 2016 | 934,087 | 67,940 | 67,303 | 46,265 | 314.26 |
| December 31, 2015 | 914,362 | 59,295 | 62,420 | 51,205 | 347.79 |
| $\%$ of YoY Change | 2.2 | 14.6 | 7.8 | -9.6 | - |

The Japanese economy during the first nine months of FYE March 2017 (April 1, 2016 to December 31, 2016) transitioned on a mild recovery trend. We also saw an improvement in the hiring and wage environment and consumer spending. However, in light of the risks of a downturn in overseas economies and the concerns regarding the impact of currency market fluctuations on the Japanese economy, we must continue to pay close attention to future economic trends.

Amid such conditions, the Meiji Group entered the second year of STEP UP 17, the Group's Medium-Term Business Plan. Based on our core policy of accelerating growth and achieving further improvement in profitability, we promote our growth strategy aimed at increasing corporate value. These initiatives include strengthening priority businesses and taking on the challenge of future growth, improving profitability to withstand harsh economic environments, pursuing global expansion, and evolving our management system.

In the food segment, amid an uncertain economic trend, we continue selection and concentration strategy and structural reforms based on the core themes outlined in STEP UP 17 in order to achieve stable growth.
In the pharmaceuticals segment, despite being impacted significantly by NHI drug price revisions in April 2016, we enhanced activities to promote new drugs in addition to our core domains of infectious disease drugs and central nervous system agents, and our lineup of generic drugs.

These factors resulted in net sales of 934,087 million yen (up $2.2 \%$, year on year), operating income of 67,940 million yen (up $14.6 \%$, year on year), ordinary income of 67,303 million yen (up $7.8 \%$, year on year) during the first nine months of FYE March 2017. Net income attributable to shareholders of parent company was 46,265 million yen (down $9.6 \%$, year on year). This reflects the reverse effect of having recorded extraordinary income from gains on sales related to the transfer of fixed assets during the first quarter of the previous year.

Below is an overview by segment.

(i) Food segment

|  | First nine months <br> of FYE March 2016 <br> (from Apr. 1, 2015 to Dec.31, 2015) | First nine months <br> of FYE March 2017 <br> (from Apr. 1, 2016 to Dec.31, 2016) | \% of YoY Change |
| :--- | :---: | ---: | ---: |
| Net Sales | 795,911 | 819,460 | 3.0 |
| Operating Income | 50,914 | 66,207 | 30.0 |

Net sales increased year on year. Net sales of the fresh and fermented dairy business, confectionery business, and other business increased year on year. Net sales of processed food business and nutrition business decreased year on year due to SKU reduction.
Operating income of each business increased significantly year on year. In addition to an improved product mix thanks to the growth of mainstay products, we focused on optimizing production, and maximizing expenditure efficiency.

Below is an overview of each of this segment's main businesses.

- Fresh and Fermented Dairy business (Yogurt, drinking milk, beverages, etc.)
- Net sales of functional yogurt increased significantly year on year. Net sales of Meiji Probio Yogurt R-1 increased significantly thanks to aggressive advertising campaigns and efforts to create more appealing storefront displays. The new flavor of Meiji Probio Yogurt R-I released in October 2016 contributed to sales. Meiji Probio Yogurt LG21 increased year on year thanks to the benefits of a package renewal implemented in March 2016.
- Net sales of Meiji Bulgaria Yogurt increased year on year thanks to strengthened aggressive advertising campaigns. This was thanks to contributions from sales growth among new fruit yogurt products and favorable sales of plain yogurt.
- Net sales of drinking milk decreased year on year. Net sales of our mainstay product Meiji Oishii Gyunyu increased year on year due to the continuous efforts to promote the product as an ingredient for cooking. Net sales of Meiji Oishii Gyunyu ( 900 ml ), which features a new container and was pre-launched in Kyushu in September 2016, were favorable.
- Processed Food business (Cheese, butter and margarine, cream, ice cream, frozen food, etc.)
- Net sales of cheese for the consumer market increased year on year due to the favorable sales of both natural and processed cheese.
Net sales of Meiji Saite Oishii Mozzarella, released in March 2016, grew significantly, and our mainstay Camembert cheese increased year on year.
- Net sales of margarine decreased year on year due to the market decline.
- Net sales of ice cream increased year on year thanks to the new flavor of Meiji Essel Super Cup released in December 2016.
- Net sales of frozen food decreased year on year. Gratin increased significantly year on year thanks to contributions from new products but net sales of pizza decreased significantly year on year.

■ Confectionery business (Chocolate, gummy, chewing gum, etc.)

- Net sales of chocolate increased year on year. Net sales of the Chocolate Kouka series and other health-conscious chocolates significantly increased year on year. This was the result of increased interest in the health benefits of cacao beans. Net sales of Meiji The Chocolate increased significantly year on year thanks to the renewal implemented in September 2016 to create Premium Chocolate Market.
- Net sales of gummy products significantly increased year on year. Our mainstay brand Kaju Gummy and Poifull increased year on year.
- Net sales of chewing gum decreased year on year due to the market decline.

■ Nutrition business (Sports nutrition, infant formula, enteral formula, beauty supplement, OTC drugs, etc.)

- Net sales of sports nutrition increased year on year. Net sales of SAVAS increased significantly year on year. We captured more of the market for new protein users whose interests revolve around building a healthy body.
- Net sales of infant formula increased year on year due to the inbound demand and favorable sales of cube-type product Meiji Step Raku Raku Cube.
- Net sales of enteral formula increased significantly year on year. In particular, net sales of Meiji Mei Balance Mini-cup for the consumer market increased significantly thanks to efforts to create more appealing storefront displays and enhanced promotional activities.
- In the beauty supplement, net sales of Amino Collagen decreased significantly year on year.
- Other business (International, food stuffs, livestock products, sugar and corn sweeteners, transportation, etc.) International
- Among exports, net sales of infant formula increased significantly year on year. Sales to Pakistan were favorable and we resumed sales of infant formula for the Vietnam market in June 2016.
- Net sales in each business in China increased year on year. The drinking milk and yogurt business expanded its sales area and the sales of commercial products for professional use. The Confectionery business added new customers and increased exports. The ice cream business benefited from marketing activities during the peak summer season.
- Net sales in the U.S.A. decreased year on year due to the impact of foreign exchange rates. Net sales of under the meiji brand Hello Panda and Yan Yan increased significantly year on year.
Others
- Other domestic businesses increased year on year due to the favorable sales of distribution business.
(ii) Pharmaceuticals segment

|  | (Millions of yen) |  |  |
| :--- | :---: | ---: | ---: |
| Net Sales | First nine months <br> of FYE March 2016 <br> (from Apr. 1, 2015 to Dec.31, 2015) | First nine months <br> of FYE March 2017 <br> (from Apr. 1, 2016 to Dec.31, 2016) | \% of YoY Change |
| Operating Income | 120,142 | 115,671 | -3.7 |

Net sales decreased year on year. Net sales of domestic ethical pharmaceuticals business decreased year on year due to the impact of NHI drug price revisions in April 2016. Net sales in the agricultural chemicals and veterinary drugs business decreased year on year.
Operating income decreased significantly year on year. Income was impacted significantly by lower revenues caused by NHI drug price revisions, and increased expenses due to our strengthening of new drug promotional activities and one-time payments.
Below is an overview of each of this segment's main businesses.

- Ethical Pharmaceuticals

Japan

- Net sales of the antibacterial drug MEIACT decline year on year due to the replacement by the generic Cefditoren Pivoxil. Net sales of the antibacterial drug ORAPENEM decline year on year.
- Net sales of the antidepressant drug REFLEX increased significantly year on year due to aggressive promotional activities by medical representatives.
- Net sales of generic drugs decreased year on year due to the impact of NHI drug price revisions in April 2016. The antibacterial drug TAZOPIPE Combination for I.V. Infusion Meiji launched in December 2015 performed favorably. Our mainstay calcium channel blocker, AMLODIPINE Tablets Meiji and DONEPEZIL Meiji, a drug for Alzheimer's disease decreased significantly year on year.
- We inherited commercialization rights of Ultibro, a drug for chronic obstructive and pulmonary disease (COPD) from Novartis Pharma K.K. in July 2016. The schizophrenia drug SYCREST and the anti-allergy drug Bilanoa were launched to market in May and November, respectively, and we are strengthening promotional activities for each products.


## International

- The export business decreased significantly year on year due to the impact of foreign exchange rates.
- Among international subsidiaries, businesses in Indonesia increased significantly year on year.
- Agricultural chemicals and veterinary drugs
- In the agricultural chemicals business, net sales of herbicide $Z A X A$ increased significantly year on year, and net sales of rice blast preventative ORYZEMATE decreased significantly year on year.
- In the veterinary drugs business, net sales of marine chemicals increased significantly year on year. Net sales of livestock drugs and companion animal drugs decreased year on year.
(2) Qualitative Information Concerning Financial Position
(i) Assets, Liabilities, and Net Assets


## [Assets]

For the nine months of FYE March 2017, total assets increased year by year by 33,178 million to 889,294 million yen. Although cash and deposit and investment securities decreased by 9,569 million yen and 3,618 million yen, respectively, notes and accounts receivable, goods and products, and construction in progress increased by 29,233 million yen, 5,002 million yen, and 13,706 million yen respectively.

## [Liabilities]

For the nine months of FYE March 2017, total liabilities increased year by year by 9,380 million to 446,343 million yen. Although income taxes payable and accrued bonuses for employees decreased by 13,547 million yen and 5,112 million yen, respectively, notes and accounts payable, other current liabilities, and other long-term liabilities increased by 21,127 million yen, 5,259 million yen, and 1,703 million yen, respectively.
[Net Assets]
For the nine months of FYE March 2017, total net assets increased year by year by 23,798 million to 442,950 million yen. Although net unrealized holding gain or losses on securities and foreign currency translation adjustment decreased by 1,682 million yen and 6,254 million yen, respectively, retained earnings increased by 30,466 million yen.

Our equity ratio increased from $47.8 \%$ as of the previous consolidated accounting period to $48.9 \%$.

## (3) Explanation Concerning Forecasts for Consolidated Earnings

Compared to the full-year consolidated earnings forecasts published in our Consolidated Earnings Report for the Second Quarter of the FYE March 2017 released on November 9, 2016, we conducted an upward revision for operating income, ordinary income, and net income attributable to shareholders of parent company.
During the cumulative consolidated third quarter, income in the food segment increased significantly thanks to favorable sales of probiotics yogurt, chocolate, and other mainstay products, and material procurement costs were lower than original forecasts.
The pharmaceuticals segment saw significantly lower income due to the impact of April 2016 NHI drug price revisions, which resulted in lower-than-expected sales.
In light of the above results, full-year consolidated earnings are projected to outperform previously released forecasts. As such, we conducted an upward revision to previously released full-year forecasts.
See "Notice Concerning Revisions to Financial Forecasts for the Fiscal Year Ending March 31, 2017" released today (February 7, 2017).

■ Revisions to Financial Forecasts for the Fiscal Year Ending March 31, 2017 (April 1, 2016 to March 31, 2017)

|  | Net sales | Operating <br> income | Ordinary <br> income | Net income <br> attributable to <br> shareholders of <br> parent company | Net income <br> per share |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Previous forecasts (A) | millions of yen <br> $1,251,000$ | millions of yen <br> 81,500 | millions of yen <br> 80,000 | millions of yen <br> 52,500 | yen <br> Revised forecasts (B) |
| $1,251,000$ | 84,500 | 84,300 | 56,500 | 383.61 |  |
| Change (B-A) | - | 3,000 | 4,300 | 4,000 |  |
| Percentage of change | - | 3.7 | 5.4 | 7.6 |  |
| (Reference) <br> Actual results for the fiscal year <br> ended March 31, 2016 | $1,223,746$ | 77,781 | 81,826 | 62,580 | 425.06 |

*1 The Company conducted a two-for-one stock split on October 1, 2015. The indicated per-share net income amounts for FYE March 2016 and FYE March 2017 reflect this stock split.

## 2. Summary Information (Notes)

(1) Transfer of Significant Subsidiaries during the Current Quarter under Review Not applicable.
(2) Changes in scope of consolidation or changes in the scope of application of the equity method (Significant changes in the scope of consolidation)
Beginning from the first three months of FYE March 2017, Shikoku Meiji Dairy Products Co., Ltd., which was a consolidated subsidiary of Meiji Co., Ltd., merged with Shikoku Meiji Co., Ltd. The former Shikoku Meiji Dairy Products Co., Ltd. remains as the surviving company and its name changed to Shikoku Meiji Co., Ltd. As a result, the former Shikoku Meiji Co., Ltd. was eliminated and removed from the scope of consolidation.

Beginning from the first three months of FYE March 2017, Shantou Meiji Pharmaceuticals Co., Ltd. and Guangdong Meiji Pharmaceutical Co., Ltd. were added to the scope of consolidation due to their increased importance.
Beginning from the first six months of FYE March 2017, liquidation procedures for Ronde Corporation, the former subsidiary of Meiji Co., Ltd., have been completed and thus the company has been eliminated from the scope of consolidation.
Beginning from the first six months of FYE March 2017, in light of the transfer of all shares of Medreich S A (Proprietary) Limited, the former subsidiary of Meiji Seika Pharma Co., Ltd., the company has been eliminated from the scope of consolidation.
(3) Adoption of Special Accounting Methods for Preparation of Quarterly Consolidated Financial Statements
Tax expenses are calculated by rationally estimating the effective tax rate after application of tax effect accounting to income before income taxes for the consolidated fiscal year, which includes the current quarter under review, then multiplying income before income taxes by the estimated effective tax rate.
Income taxes-deferred are shown included in income taxes.
(4) Changes in Accounting Policy, Changes in Accounting Estimates, and Retrospective Restatements

Changes in Accounting Policy
(Practical Solution Concerning Changes in Depreciation Methods Subsequent to FY2016 Tax Revisions)
Incidental to revisions to the Corporation Tax Act, Meiji Holdings and certain domestic consolidated subsidiaries applied "Practical Solution Concerning Changes in Depreciation Methods Subsequent to FY2016 Tax Revisions" (Practical Issues Task Force No. 32, June 17, 2016) beginning from the first three months of FYE March 2017. As a result, the depreciation method for buildings and accompanying facilities and structures acquired after April 1, 2016 was switched from the declining balance method to the straight line method.
The impact of this change on quarterly consolidated financial statements for the first nine months of FYE March 2017 is minor.

## Change in Accounting Estimates

(Change in service life years)
During the fiscal year ended March 2017, the future service life was reduced for buildings (including accompanying facilities) and structures held by Meiji Co., Ltd. with no expected use as a result of the relocation of its headquarters and research centers.
As a result of the change, compared to previous methods, operating income, ordinary income, and income before income taxes and minority interests declined by 1,510 million yen, respectively.
(5) Additional information
(Application of guidance concerning the recoverability of deferred tax assets)
"ASBJ Guidance Concerning the Recoverability of Deferred Tax Assets" (ASBJ Guidance No. 26, March 28, 2016) are applied from the first three months of FYE March 2017.
3. Quarterly Consolidated Financial Statements
(1) Quarterly Consolidated Balance Sheets
(Millions of yen)
As of March 31, 2016
As of December 31, 2016

| ASSETS |  |  |
| :---: | :---: | :---: |
| Current assets |  |  |
| Cash and deposits | 31,883 | 22,313 |
| Notes and accounts receivable | 181,493 | 210,727 |
| Goods and products | 80,729 | 85,731 |
| Work in process | 3,365 | 4,501 |
| Raw materials and supplies | 39,509 | 42,011 |
| Others | 26,361 | 29,811 |
| Allowance for doubtful accounts | -423 | -451 |
| Total current assets | 362,919 | 394,645 |
| Fixed assets |  |  |
| Property, plants and equipment |  |  |
| Buildings and structures | 292,439 | 291,709 |
| Less accumulated depreciation | -166,333 | -170,114 |
| Buildings and structures (net) | 126,106 | 121,595 |
| Machinery and equipment | 495,891 | 496,380 |
| Less accumulated depreciation | -367,186 | -371,112 |
| Machinery and equipment (net) | 128,705 | 125,268 |
| Tools and furniture | 52,076 | 51,927 |
| Less accumulated depreciation | -43,161 | -42,463 |
| Tools and furniture (net) | 8,915 | 9,463 |
| Land | 72,837 | 72,388 |
| Lease assets | 4,833 | 3,954 |
| Less accumulated depreciation | -3,605 | -3,089 |
| Lease assets (net) | 1,228 | 864 |
| Construction in progress | 11,522 | 25,228 |
| Total property, plants and equipment | 349,314 | 354,809 |
| Intangible assets |  |  |
| Goodwill | 14,560 | 13,762 |
| Other | 14,539 | 13,561 |
| Total intangible assets | 29,100 | 27,324 |
| Investments and other fixed assets |  |  |
| Investment securities | 80,234 | 76,616 |
| Other | 34,729 | 36,044 |
| Allowance for doubtful accounts | -183 | -146 |
| Total investments and other fixed assets | 114,781 | 112,514 |
| Total fixed assets | 493,196 | 494,648 |
| Total assets | 856,115 | 889,294 |


|  | As of March 31, 2016 | As of December 31, 2016 |
| :---: | :---: | :---: |
| LIABILITIES |  |  |
| Current liabilities |  |  |
| Notes and accounts payable | 104,006 | 125,134 |
| Short-term bank loans | 29,831 | 50,025 |
| Current portion of bonds | 20,000 | 30,000 |
| Commercial paper | - | 10,000 |
| Income taxes payable | 25,090 | 11,543 |
| Accrued bonuses for employees | 10,233 | 5,120 |
| Allowance for sales returns | 207 | 116 |
| Allowance for sales rebates | 1,892 | 2,123 |
| Other current liabilities | 85,434 | 90,693 |
| Total current liabilities | 276,696 | 324,757 |
| Long-term liabilities |  |  |
| Bonds | 30,000 | - |
| Long-term debt | 67,997 | 57,273 |
| Reserve for directors' retirement benefits | 161 | 144 |
| Retirement benefit liabilities | 49,029 | 49,387 |
| Other long-term liabilities | 13,077 | 14,781 |
| Total long-term liabilities | 160,266 | 121,586 |
| Total liabilities | 436,963 | 446,343 |
| NET ASSETS |  |  |
| Shareholders' equity |  |  |
| Common stock | 30,000 | 30,000 |
| Capital surplus | 98,502 | 99,603 |
| Retained earnings | 277,869 | 308,335 |
| Treasury stock, at cost | -9,727 | -9,765 |
| Total shareholders' equity | 396,645 | 428,174 |
| Accumulated other comprehensive income |  |  |
| Net unrealized holding gains or losses on securities | 26,417 | 24,735 |
| Deferred gains or losses on hedges | 8 | 38 |
| Foreign currency translation adjustments | 3,137 | -3,117 |
| Adjusted cumulative of retirement benefits | -17,334 | -15,128 |
| Total accumulated other comprehensive income | 12,229 | 6,527 |
| Minority interests | 10,278 | 8,249 |
| Total net assets | 419,152 | 442,950 |
| Total liabilities and net assets | 856,115 | 889,294 |

(2) Quarterly Consolidated Statements of Income and Consolidated Statements of Comprehensive Income (Quarterly Consolidated Statements of Income)
(For the First Nine Months Ended December 31, 2016)
(Millions of yen)

|  | First nine months of FYE March 2016 (from Apr. 1, 2015 to Dec.31, 2015) | First nine months of FYE March 2017 (from Apr. 1, 2016 to Dec.31, 2016) |
| :---: | :---: | :---: |
| Net sales | 914,362 | 934,087 |
| Cost of sales | 584,471 | 589,387 |
| Gross profit | 329,890 | 344,699 |
| Selling, general and administrative expenses | 270,594 | 276,758 |
| Operating income | 59,295 | 67,940 |
| Non-operating income |  |  |
| Interest income | 121 | 97 |
| Dividend income | 2,230 | 1,121 |
| Rent income on fixed assets | 241 | 105 |
| Equity in income of affiliates | 1,727 | - |
| Other | 1,232 | 1,066 |
| Total non-operating income | 5,553 | 2,391 |
| Non-operating expenses |  |  |
| Interest expenses | 776 | 603 |
| Rent cost of real estate | 103 | 49 |
| Equity in losses of affiliates | - | 66 |
| Foreign exchange losses | 636 | 1,683 |
| Loss from redemption of bonds | 373 | - |
| Other | 539 | 625 |
| Total non-operating expenses | 2,429 | 3,028 |
| Ordinary income | 62,420 | 67,303 |
| Extraordinary income |  |  |
| Gain on sale of property, plants and equipment | 18,102 | 5,269 |
| Gain on sale of investment securities | 70 | 2,318 |
| Other | 523 | 228 |
| Total extraordinary income | 18,696 | 7,815 |
| Extraordinary losses |  |  |
| Loss on disposal of property, plants and equipment | 1,957 | 2,082 |
| Impairment loss | 1,383 | 33 |
| Loss on disaster | - | 1,916 |
| Other | 623 | 582 |
| Total extraordinary losses | 3,964 | 4,614 |
| Income before income taxes | 77,151 | 70,504 |
| Income taxes-total | 25,134 | 23,962 |
| Net income | 52,017 | 46,541 |
| Net income or net losses attributable to non-controlling shareholders | 811 | 276 |
| Net income attributable to shareholders of parent company | 51,205 | 46,265 |

(Quarterly Consolidated Statements of Comprehensive Income)
(For the First Nine Months Ended December 31, 2016)
(Millions of yen)

|  | First nine months of FYE March 2016 (from Apr. 1, 2015 to Dec.31, 2015) | First nine months of FYE March 2017 (from Apr. 1, 2016 to Dec.31, 2016) |
| :---: | :---: | :---: |
| Net income | 52,017 | 46,541 |
| Other comprehensive income |  |  |
| Net unrealized holding gains or losses on securities | 2,977 | -1,673 |
| Deferred gains or losses on hedges | -73 | 33 |
| Foreign currency translation adjustments | -2,555 | -5,631 |
| Adjustments related to retirement benefits | 1,890 | 2,206 |
| Equity in affiliates accounted for by equity method | -217 | -948 |
| Total other comprehensive income | 2,021 | -6,013 |
| Comprehensive income | 54,038 | 40,527 |
| (Breakdown) |  |  |
| Comprehensive income attributable to shareholders of parent company | 53,388 | 40,563 |
| Comprehensive income attributable to minority shareholders | 650 | -36 |

(3) Notes Concerning Quarterly Financial Statements
(Notes Concerning the Premise of a Going Concern)
Not applicable.
(Notes Concerning Significant Changes in Shareholders’ Equity (if any))
Not applicable.
(Segment Information, etc.)
Segment Information
I. The First Nine Months of the Previous Consolidated Fiscal Year (April 1, 2015 to December 31, 2015)

1. Information on amounts of sales and income/losses for each reporting segment

(Notes)
2. Details of Adjustments are as follows:

The segment income adjustment of a negative 496 million yen includes inter-segment eliminations of 0 million yen and a negative 497 million yen in corporate expenses that are not allocated to individual reporting segments. Corporate expenses mainly consist of administrative expenses for the Company (the holding company).
2. Segment income is adjusted to the operating income recorded in the quarterly consolidated statements of income.
2. Information on impairment loss on fixed assets or good will, etc., for each reporting segment
(Significant impairment loss on fixed assets)
There was no significant impairment loss on fixed assets.
(Significant changes in the amount of goodwill)
There were no significant changes in the amount of goodwill.
(Significant gain on negative goodwill)
No significant negative goodwill was generated.

II The First Nine Months of the Consolidated Fiscal Year under Review (April 1, 2016 to December 31, 2016)

1. Information on amounts of sales and income/losses for each reporting segment

(Notes)
2. Details of Adjustments are as follows:

The segment income adjustment of a negative 367 million yen includes inter-segment eliminations of 43 million yen and a negative 410 million yen in corporate expenses that are not allocated to individual reporting segments. Corporate expenses mainly consist of administrative expenses for the Company (the holding company).
2. Segment income is adjusted to the operating income recorded in the quarterly consolidated statements of income.
2. Information concerning changes in reporting segments, etc.
(Practical Solution Concerning Changes in Depreciation Methods Subsequent to FY2016 Tax Revisions)
As indicated in Changes in Accounting Policy, Incidental to revisions to the Corporation Tax Act, Meiji Holdings and certain domestic consolidated subsidiaries applied "Practical Solution Concerning Changes in Depreciation Methods Subsequent to FY2016 Tax Revisions" beginning from the first three months of FYE March 2017. As a result, the depreciation method for buildings and accompanying facilities and structures acquired after April 1, 2016 was switched from the declining balance method to the straight line method.
The impact of this change on quarterly consolidated financial statements for the first nine months of FYE March 2017 is minor.
(Change in service life years)
As indicated in Change in accounting estimates, during the fiscal year ended March 2017, the future service life was reduced for buildings (including accompanying facilities) and structures held by Meiji Co., Ltd. with no expected use as a result of the relocation of its headquarters and research center.
As a result of the change, compared to previous methods, segment income in the food segment declined by 1,510 million yen.
3. Information on impairment loss on fixed assets or good will, etc., for each reporting segment
(Significant impairment loss on fixed assets)
There was no significant impairment loss on fixed assets.
(Significant changes in the amount of goodwill)
There were no significant changes in the amount of goodwill.
(Significant gain on negative goodwill)
No significant negative goodwill was generated.

## (Significant Subsequent Events)

Repurchase of Own Shares
At the Board of Directors Meeting held on February 7, 2017, a vote was held regarding the repurchase of treasury stock in accordance with the provisions of Companies Act Article 156, which are applied in accordance with the modification outlined in Article 165, Paragraph 3 of said Act, as well as regarding the specific method of repurchase.
(1) Reason for Repurchase

To enhance profit returns to shareholders in commemoration of the Meiji Group marking its 100th anniversary in October 2016.
(2) Class of shares

Common stock
(3) Total number of shares to be repurchased
2.5 million (maximum)
( $1.7 \%$ of total shares outstanding)
(4) Period of repurchase

From February 8, 2017 to August 7, 2017
(5) Total amount to be paid for repurchase

20 billion yen (maximum)
(6) Method of repurchase

Purchased on the Tokyo Stock Exchange

## Consolidated Financial Results for the Third Quarter of the Fiscal Year Ending March 31, 2017 <br> - Supplementary Explanatory Data -

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## meiji

## Meiji Holdings Co., Ltd.

## 1. Consolidated Financial Results

1. Consolidated Operating Results
(Amounts appearing in the tables below have been rounded down to nearest 100 million yen)


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { H1-Q2) } \\ \text { Hesults } \\ \text { Resuls }}}{ }$ | YoY change | $\begin{gathered} \mathrm{H} 2 \\ \begin{array}{c} \text { (Q33-Q4) } \\ \text { Revised Plan } \end{array} \\ \hline \end{gathered}$ | YoY change | Full-year Revised Plan | YoY change |
|  | \% |  | \% |  | \% |
| 606.7 | +2.4 | 644.2 | +2.0 | 1,251.0 | +2.2 |
| 386.7 | +1.5 | - | - | - |  |
| 219.9 | +4.1 | - | - | - | - |
| 182.6 | +2.6 | - | - | - |  |
| 24.3 | +0.9 | - | - | - | - |
| 67.2 | -0.5 | - | - | - | - |
| 38.9 | -0.3 | - | - | - | - |
| 37.3 | +11.7 | 47.1 | +6.3 | 84.5 | +8.6 |
| 36.0 | +1.4 | 48.2 | +4.3 | 84.3 | +3.0 |
| 24.3 | -26.6 | 32.1 | +9.3 | 56.5 | -9.7 |


| FYE March 2016 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change |  |  | YoY change | vs. H1 plan |  | YoY change |  |  | YoY change | $\begin{array}{\|c\|} \text { vs. Full-year } \\ \text { plan } \end{array}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |
| Net sales | 293.1 | +7.1 | 49.7 | 592.3 | +5.9 | +0.4 | 914.3 | +5.2 | 75.7 | 1,223.7 | +5.4 | +1.3 |
| Cost of sales | 188.5 | +4.3 | - | 380.9 | +3.0 | - | 584.4 | +3.2 | - | 778.1 | +2.7 | - |
| Gross profit | 104.6 | +12.7 | - | 211.3 | +11.5 | - | 329.8 | +9.1 | - | 445.5 | +10.5 | - |
| Selling, general and administrative expenses | 87.7 | +6.9 | - | 177.9 | +4.4 | - | 270.5 | +4.4 | - | 367.7 | +4.5 | - |
| Carriage and storage charges | 11.9 | +18.2 | - | 24.1 | +12.6 | - | 35.6 | +11.4 | - | 46.9 | +11.6 | - |
| Sales promotion expenses | 33.2 | +8.9 | - | 67.5 | +5.7 | - | 104.0 | +4.6 | - | 142.4 | +6.2 | - |
| Labor cost | 19.5 | +3.1 | - | 39.0 | +3.0 | - | 58.7 | +3.4 | - | 78.4 | +2.4 | - |
| Operating income | 16.8 | +57.1 | 62.5 | 33.4 | +76.0 | +23.7 | 59.2 | +38.1 | 89.2 | 77.7 | +50.9 | +17.0 |
| Ordinary income | 17.4 | +55.7 | 60.2 | 35.5 | +80.7 | +22.6 | 62.4 | +38.7 | 90.5 | 81.8 | +52.7 | +18.6 |
| Net income attributable to owners of parent | 22.2 | +201.3 | 75.4 | 33.1 | +163.0 | +12.3 | 51.2 | +73.2 | 95.7 | 62.5 | +102.6 | +17.0 |


| Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{(\mathrm{Q1}-\mathrm{Q} 2)}{\mathrm{H} 1}$ | YoY change | $\underset{(\mathrm{Q} 3-\mathrm{Q} 4)}{\mathrm{H} 2}$ | YoY change | Full-year | YoY change |
|  | \% |  | \% |  | \% |
| 592.3 | +5.9 | 631.4 | +4.9 | 1,223.7 | +5.4 |
| 380.9 | +3.0 | 397.2 | +2.4 | 778.1 | +2.7 |
| 211.3 | +11.5 | 234.1 | +9.5 | 445.5 | +10.5 |
| 177.9 | +4.4 | 189.7 | +4.7 | 367.7 | +4.5 |
| 24.1 | +12.6 | 22.8 | +10.5 | 46.9 | +11.6 |
| 67.5 | +5.7 | 74.8 | +6.7 | 142.4 | +6.2 |
| 39.0 | +3.0 | 39.3 | +1.9 | 78.4 | +2.4 |
| 33.4 | +76.0 | 44.3 | +36.3 | 77.7 | +50.9 |
| 35.5 | +80.7 | 46.2 | +36.5 | 81.8 | +52.7 |
| 33.1 | +163.0 | 29.4 | +61.0 | 62.5 | +102.6 |

2. Operating Results of Food Segment

| FYE March 2017 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change |  |  | YoY change | vs. Hl plan |  | YoY change |  | YoY change | $\begin{gathered} \text { vs. Full-year } \\ \text { plan } \end{gathered}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% | $\%$ | $\%$ |
| Net sales | 267.6 | +4.7 | 50.6 | 535.2 | +3.5 | +1.1 | 819.4 | +3.0 | 75.3 |  |  |
| Cost of sales | 174.9 | +2.3 | - | 351.6 | +1.8 | - | 532.8 | +0.8 | - |  |  |
| Gross profit | 92.6 | +9.3 | - | 183.6 | +7.1 | - | 286.5 | +7.1 | - |  |  |
| Selling, general and administrative expenses | 70.6 | +0.3 | - | 144.7 | +1.4 | - | 220.3 | +1.7 | - |  |  |
| Carriage and storage charges | 11.5 | +0.9 | - | 23.4 | +0.9 | - | 35.3 | +3.0 | - |  |  |
| Sales promotion expenses | 28.6 | -2.4 | - | 59.3 | -0.4 | - | 92.2 | +0.6 | - |  |  |
| Labor cost | 13.8 | -0.6 | - | 27.6 | -0.2 | - | 41.4 | -0.9 | - |  |  |
| Operating income | 22.0 | +53.4 | 71.0 | 38.8 | +35.1 | +25.2 | 66.2 | +30.0 | 82.8 |  |  |
| Ordinary income | 21.7 | +49.6 | 69.6 | 38.2 | +25.0 | +22.3 | 66.2 | +24.9 | 82.6 |  |  |
| Net income attributable to owners of parent | 16.7 | +83.7 | 72.7 | 26.8 | +41.0 | +16.9 | 44.9 | +31.5 | 84.0 |  |  |


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { (Q1-Q2) } \\ \text { Results }}}{\mathrm{H}}$ | YoY change | $\left\lvert\, \begin{gathered} \mathrm{H} 2 \\ \begin{array}{c} \text { (Q33-Q4) } \\ \text { Revised Plan } \end{array} \end{gathered}\right.$ | YoY change | Full-year Revised Plan | YoY change |
|  | \% |  | \% |  | \% |
| 535.2 | +3.5 | 552.7 | +1.5 | 1,088.0 | +2.5 |
| 351.6 | +1.8 | - | - | - | - |
| 183.6 | +7.1 | - | - | - | - |
| 144.7 | +1.4 | - | - | - | - |
| 23.4 | +0.9 | - | - | - | - |
| 59.3 | -0.4 | - | - | - | - |
| 27.6 | -0.2 | - | - | - | - |
| 38.8 | +35.1 | 41.1 | +4.1 | 80.0 | +17.1 |
| 38.2 | +25.0 | 41.9 | +3.3 | 80.2 | +12.6 |
| 26.8 | +41.0 | 26.6 | -2.8 | 53.5 | +15.2 |


| FYE March 2016 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change | ${ }_{\text {achinemener rate }}^{\text {Hp }}$ |  | YoY change | vs. H1 plan |  | YoY change |  |  | YoY change | $\begin{gathered} \text { vs. Full-year } \\ \text { plan } \end{gathered}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |
| Net sales | 255.7 | +3.7 | 49.7 | 517.1 | +2.7 | +0.4 | 795.9 | +3.2 | 76.2 | 1,061.3 | +3.9 | +1.6 |
| Cost of sales | 170.9 | +1.1 | - | 345.6 | +0.1 | - | 528.4 | +0.6 | - | 700.6 | +0.7 | - |
| Gross profit | 84.7 | +9.2 | - | 171.4 | +8.4 | - | 267.5 | +8.9 | - | 360.7 | +10.6 | - |
| Selling, general and administrative expenses | 70.4 | +3.9 | - | 142.7 | +1.4 | - | 216.5 | +1.5 | - | 292.4 | +2.8 | - |
| Carriage and storage charges | 11.4 | +18.0 | - | 23.2 | +12.5 | - | 34.3 | +11.2 | - | 45.1 | +11.8 | - |
| Sales promotion expenses | 29.3 | +7.1 | - | 59.5 | +2.6 | - | 91.6 | +2.4 | - | 124.7 | +4.7 | - |
| Labor cost | 13.9 | +0.7 | - | 27.7 | +0.8 | - | 41.8 | +1.5 | - | 55.7 | +0.8 | - |
| Operating income | 14.3 | +45.8 | 58.1 | 28.7 | +64.9 | +16.4 | 50.9 | +57.5 | 94.3 | 68.2 | +63.9 | +26.5 |
| Ordinary income | 14.5 | +46.6 | 54.6 | 30.6 | +72.7 | +14.7 | 53.0 | +58.9 | 94.8 | 71.2 | +63.6 | +27.4 |
| Net income attributable to owners of parent | 9.0 | +40.3 | 52.3 | 19.0 | +75.9 | +9.6 | 34.1 | +59.8 | 97.0 | 46.4 | +86.8 | +32.0 |


| Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{(\mathrm{Q1}-\mathrm{Q} 2)}{\mathrm{H} 1}$ | YoY change | $\underset{(\mathrm{Q} 3-\mathrm{Q} 4)}{\mathrm{H} 2}$ | YoY change | Full-year | YoY change |
|  | \% |  | \% |  | \% |
| 517.1 | +2.7 | 544.2 | +5.0 | 1,061.3 | +3.9 |
| 345.6 | +0.1 | 355.0 | +1.3 | 700.6 | +0.7 |
| 171.4 | +8.4 | 189.2 | +12.7 | 360.7 | +10.6 |
| 142.7 | +1.4 | 149.7 | +4.2 | 292.4 | +2.8 |
| 23.2 | +12.5 | 21.9 | +11.0 | 45.1 | +11.8 |
| 59.5 | +2.6 | 65.1 | +6.7 | 124.7 | +4.7 |
| 27.7 | +0.8 | 28.0 | +0.7 | 55.7 | +0.8 |
| 28.7 | +64.9 | 39.5 | +63.2 | 68.2 | +63.9 |
| 30.6 | +72.7 | 40.5 | +57.4 | 71.2 | +63.6 |
| 19.0 | +75.9 | 27.3 | +95.3 | 46.4 | +86.8 |

3. Operating Results of Pharmaceuticals Segment

| FYE March 2017 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change | ${ }_{\text {achierementrat }}^{\text {Hple }}$ |  | YoY change | vs. H1 plan |  | YoY change |  | YoY change | $\begin{aligned} & \text { vs. Full-year } \\ & \text { plan } \end{aligned}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% | \% | $\%$ |
| Net sales | 33.7 | -10.5 | 43.6 | 72.1 | -5.3 | -6.7 | 115.6 | -3.7 | 70.1 |  |  |
| Cost of sales | 16.5 | -6.5 | - | 35.6 | -1.2 | - | 57.2 | -0.4 | - |  |  |
| Gross profit | 17.1 | -14.1 | - | 36.4 | -9.0 | - | 58.4 | -6.8 | - |  |  |
| Selling, general and administrative expenses | 17.1 | -1.4 | - | 37.7 | +7.6 | - | 56.3 | +4.7 | - |  |  |
| Operating income | 0.0 | -99.4 | 0.9 | -1.3 | - | - | 2.1 | -76.3 | 42.0 |  |  |
| Ordinary income | -0.3 | - | - | -2.3 | - | - | 0.8 | -91.5 | 21.9 |  |  |
| Net income attributable to owners of parent | -0.3 | - | - | -2.6 | - | - | 1.2 | -78.7 | 42.3 |  |  |


| FYE March 2016 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change |  |  | YoY change | vs. H1 plan |  | YoY change |  |  | YoY change | $\begin{gathered} \text { vs. Full-year } \\ \text { plan } \end{gathered}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |
| Net sales | 37.6 | +38.4 | 49.4 | 76.1 | +34.1 | -0.1 | 120.1 | +20.7 | 72.2 | 164.5 | +16.4 | -1.1 |
| Cost of sales | 17.7 | +48.6 | - | 36.0 | +42.7 | - | 57.4 | +34.8 | - | 79.3 | +24.4 | - |
| Gross profit | 19.9 | +30.4 | - | 40.0 | +27.2 | - | 62.6 | +10.2 | - | 85.2 | +9.8 | - |
| Selling, general and administrative expenses | 17.3 | +20.1 | - | 35.1 | +17.4 | - | 53.7 | +16.6 | - | 75.1 | +11.2 | - |
| Operating income | 2.5 | +209.3 | 114.9 | 4.9 | +212.4 | +120.2 | 8.8 | -17.2 | 69.9 | 10.1 | +0.4 | -20.3 |
| Ordinary income | 2.5 | +202.1 | 126.8 | 4.7 | +212.5 | +138.9 | 9.5 | -12.5 | 71.8 | 10.7 | +4.3 | -19.3 |
| Net income attributable to owners of parent | 1.4 | +139.8 | 228.0 | 2.5 | +142.6 | +301.9 | 5.7 | -21.2 | 77.9 | 5.1 | -5.0 | -30.4 |


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { (Q1-Q2) } \\ \text { Results }}}{\mathrm{H}}$ | YoY change | $\left\lvert\, \begin{gathered} \mathrm{H} 2 \\ \text { Re3-Q4) } \\ \text { Revised Plan } \end{gathered}\right.$ | YoY change | Full-year Revised Plan | YoY change |
|  | \% |  | \% |  | \% |
| 72.1 | -5.3 | 92.8 | +5.1 | 165.0 | +0.3 |
| 35.6 | -1.2 | - | - | - | - |
| 36.4 | -9.0 | - | - | - | - |
| 37.7 | +7.6 | - | - | - | - |
| -1.3 | - | 6.3 | +22.1 | 5.0 | -50.6 |
| -2.3 | - | 6.0 | +1.9 | 3.7 | -65.5 |
| -2.6 | - | 5.5 | +108.2 | 2.9 | -43.7 |


| Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{(\mathrm{Q} 1-\mathrm{Q} 2)}{\mathrm{H} 1}$ | YoY change | $\underset{(\mathrm{Q} 3-\mathrm{Q} 4)}{\mathrm{H} 2}$ | YoY change | Full-year | YoY change |
|  | \% |  | \% |  | \% |
| 76.1 | +34.1 | 88.3 | +4.5 | 164.5 | +16.4 |
| 36.0 | +42.7 | 43.2 | +12.4 | 79.3 | +24.4 |
| 40.0 | +27.2 | 45.1 | -2.1 | 85.2 | +9.8 |
| 35.1 | +17.4 | 39.9 | +6.3 | 75.1 | +11.2 |
| 4.9 | +212.4 | 5.1 | -39.1 | 10.1 | +0.4 |
| 4.7 | +212.5 | 5.9 | -31.8 | 10.7 | +4.3 |
| 2.5 | +142.6 | 2.6 | -39.7 | 5.1 | -5.0 |

## 2. Segment Information

1. Food Segment
A. Net Sales

| FYE March 2017 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change |  |  | YoY change | vs. H1 plan |  | YoY change |  | YoY change | $\begin{aligned} & \text { vs. Full-year } \\ & \text { plan } \end{aligned}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% | \% | $\%$ |
| Fresh and Fermented Dairy | 136.7 | +9.4 | 53.7 | 269.7 | +8.5 | +6.0 | 408.2 | +8.7 | 74.8 |  |  |
| Processed Food | 45.0 | -6.4 | 48.8 | 94.5 | -4.0 | +2.3 | 142.3 | -4.4 | 77.8 |  |  |
| Confectionery | 36.0 | +3.0 | 51.2 | 69.8 | -0.4 | -0.7 | 116.8 | +0.3 | 73.4 |  |  |
| Nutrition | 23.8 | +0.0 | 47.7 | 48.4 | -1.6 | -3.0 | 72.6 | -3.3 | 78.1 |  |  |
| Other | 88.2 | +5.7 | 49.0 | 178.4 | +4.2 | -0.9 | 271.3 | +2.8 | 76.5 |  |  |
| Elimination | -62.3 | - | - | -125.8 | - | - | -192.0 | - | - |  |  |


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { (Q1-Q2) } \\ \text { Results }}}{\substack{\text { che }}}$ | YoY change | $\begin{gathered} \mathrm{H} 2 \\ \text { Revised } \\ \text { Revisplan } \end{gathered}$ | YoY change | Full-year Revised Plan | YoY change |
|  | \% |  | \% |  | \% |
| 269.7 | +8.5 | 275.6 | +4.8 | 545.4 | +6.6 |
| 94.5 | -4.0 | 88.4 | -5.1 | 182.9 | -4.5 |
| 69.8 | -0.4 | 89.2 | -1.2 | 159.1 | -0.8 |
| 48.4 | -1.6 | 44.5 | -4.0 | 93.0 | -2.8 |
| 178.4 | +4.2 | 176.2 | -1.1 | 354.6 | +1.5 |
| -125.8 | - | -121.4 | - | -247.2 |  |


| FYE March 2016 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change |  |  | YoY change | vs. H1 plan |  | YoY change |  |  | YoY change | $\left\lvert\, \begin{gathered} \text { vs. Full-year } \\ \text { plan } \end{gathered}\right.$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |
| Fresh and Fermented Dairy | 125.0 | +5.7 | 50.4 | 248.6 | +4.1 | +0.1 | 375.6 | +4.5 | 77.9 | 511.7 | +6.7 | +6.1 |
| Processed Food | 48.1 | +0.0 | 48.7 | 98.5 | -1.3 | -0.5 | 148.9 | -1.7 | 77.3 | 191.6 | -1.5 | -0.5 |
| Confectionery | 34.9 | -0.3 | 49.6 | 70.1 | +0.2 | -0.6 | 116.5 | +0.1 | 73.4 | 160.4 | +1.0 | +1.2 |
| Nutrition | 23.8 | +24.2 | 49.4 | 49.3 | +16.4 | +2.1 | 75.1 | +13.8 | 80.0 | 95.7 | +12.2 | +2.0 |
| Other | 83.5 | -0.6 | 49.3 | 171.2 | +1.5 | +1.1 | 263.8 | +3.4 | 74.1 | 349.3 | +2.6 | -1.9 |
| Elimination | -59.8 | - | - | -120.8 | , | - | -184.1 | - | - | -247.6 | - | - |


| Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{(Q 1-Q 2)}{\mathrm{H} 1}$ | YoY change | $\underset{(\mathrm{Q} 3-\mathrm{Q} 4)}{\mathrm{H} 2}$ | YoY change | Full-year | YoY change |
|  | \% |  | \% |  | \% |
| 248.6 | +4.1 | 263.0 | +9.3 | 511.7 | +6.7 |
| 98.5 | -1.3 | 93.1 | -1.7 | 191.6 | -1.5 |
| 70.1 | +0.2 | 90.3 | +1.6 | 160.4 | +1.0 |
| 49.3 | +16.4 | 46.4 | +8.0 | 95.7 | +12.2 |
| 171.2 | +1.5 | 178.1 | +3.8 | 349.3 | +2.6 |
| -120.8 | - | -126.8 | - | -247.6 |  |

B. Operating Incomes

| FYE March 2017 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change |  |  | YoY change | vs. H1 plan |  | YoY change |  | YoY change | $\begin{array}{\|c} \text { vs. Full-year } \\ \text { plan } \end{array}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% | \% | \% |
| Fresh and Fermented Dairy | 13.8 | +50.5 | 71.8 | 24.0 | +35.7 | +24.3 | 38.0 | +39.1 | 74.6 |  |  |
| Processed Food | 1.7 | +24.5 | 46.3 | 4.5 | +29.4 | +20.4 | 6.6 | +17.4 | 95.0 |  |  |
| Confectionery | 3.9 | +124.6 | 126.3 | 6.2 | +136.0 | +100.1 | 14.3 | +51.9 | 87.3 |  |  |
| Nutrition | 3.5 | +44.2 | 55.6 | 7.0 | +26.9 | +9.1 | 10.6 | +16.5 | 90.8 |  |  |
| Other | 1.0 | +104.5 | 103.0 | 2.5 | +117.1 | +161.3 | 4.7 | +73.7 | 93.0 |  |  |
| Elimination and Corporave expenseves | -2.11 | - | - | -5.6 | - | - | -8.2 | - | - |  |  |


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { (Q1-Q2) } \\ \text { Results }}}{\mathrm{H} 1}$ | YoY change | $\begin{gathered} \mathrm{H} 2 \\ \substack{(\text { (e32-Q4) } \\ \text { Revised Plan }} \end{gathered}$ | YoY change | Full-year Revised Plan | YoY change |
|  | \% |  | \% |  | \% |
| 24.0 | +35.7 | 26.8 | +11.1 | 50.9 | +21.5 |
| 4.5 | +29.4 | 2.4 | -1.3 | 7.0 | +16.6 |
| 6.2 | +136.0 | 10.1 | +0.4 | 16.4 | +28.7 |
| 7.0 | +26.9 | 4.7 | +14.3 | 11.7 | +21.5 |
| 2.5 | +117.1 | 2.5 | +24.2 | 5.1 | +58.4 |
| -5.6 | - | -5.6 | - | -11.2 | - |


| FYE March 2016 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change |  |  | YoY change | vs. H1 plan |  | YoY change |  |  | YoY change | $\begin{gathered} \text { vs. Full-year } \\ \text { plan } \end{gathered}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |
| Fresh and Fermented Dairy | 9.2 | +35.8 | 53.0 | 17.7 | +34.1 | +1.7 | 27.3 | +33.1 | 82.8 | 41.9 | +47.9 | +27.0 |
| Processed Food | 1.4 | +371.7 | 41.4 | 3.5 | +114.3 | +3.7 | 5.6 | +81.5 | 101.4 | 6.0 | +69.6 | +7.5 |
| Confectionery | 1.7 | -41.9 | 75.7 | 2.6 | +0.9 | +14.2 | 9.4 | +25.1 | 98.7 | 12.7 | +34.1 | +33.4 |
| Nutrition | 2.4 | +173.4 | 60.5 | 5.5 | +125.4 | +34.9 | 9.1 | +104.6 | 117.4 | 9.7 | +111.0 | +24.1 |
| Other | 0.4 | - | 104.1 | 1.1 | +2,973.5 | +148.8 | 2.7 | +480.0 | 105.9 | 3.2 | +692.9 | +24.9 |
| Elimination and Corporate expenses | -1.0 | - | - | -1.8 | - | - | -3.4 | - | - - | -5.3 | - | - |


| Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{(\mathrm{Q} 1-\mathrm{Q2})}{\mathrm{H} 1}$ | YoY change | $\underset{(\mathrm{Q} 3-\mathrm{Q} 4)}{\mathrm{H} 2}$ | YoY change | Full-year | YoY change |
|  | \% |  | \% |  |  |
| 17.7 | +34.1 | 24.2 | +60.1 | 41.9 | +47.9 |
| 3.5 | +114.3 | 2.5 | +31.3 | 6.0 | +69.6 |
| 2.6 | +0.9 | 10.0 | +46.8 | 12.7 | +34.1 |
| 5.5 | +125.4 | 4.1 | +94.6 | 9.7 | +111.0 |
| 1.1 | +2,973.5 | 2.0 | +453.1 | 3.2 | +692.9 |
| -1.8 | - | -3.4 | - | -5.3 |  |

[^0]
## Ineifi Meiji Holdings Co.,Ltd

2. Pharmaceuticals Segment

| FYE March 2017 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change | ${ }_{\text {acheicement raue }}^{\text {He }}$ |  | YoY change | vs. H1 plan |  | YoY change |  | YoY change | $\begin{gathered} \text { vs. Full-year } \\ \text { plan } \end{gathered}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% | \% | \% |
| Ethical Pharmaceuticals | 30.5 | -10.4 | 43.6 | 65.7 | -5.0 | -6.1 | 106.0 | -3.1 | 72.9 |  |  |
| Agricultural Chemicals and Veterinary Drugs | 3.1 | -11.6 | 43.7 | 6.3 | -8.0 | -13.1 | 9.6 | -9.7 | 49.3 |  |  |


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { (Q1-Q2) } \\ \text { Results }}}{\mathrm{H}}$ | YoY change | $\left\lvert\, \begin{gathered} \mathrm{H} 2 \\ \left.\begin{array}{c} (\mathrm{Q} 3-\mathrm{Q} 4) \\ \text { Revised Plan } \end{array} \right\rvert\, \end{gathered}\right.$ | YoY change | Full-year Revised Plan | YoY change |
|  | \% |  | \% |  | \% |
| 65.7 | -5.0 | 79.6 | +6.8 | 145.4 | +1.1 |
| 6.3 | -8.0 | 13.2 | -4.4 | 19.6 | -5.6 |


| FYE March 2016 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  | Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY change | ${ }_{\text {astherementr rae }}^{\text {Hp }}$ |  | YoY change | vs. H1 plan |  | YoY change |  |  | YoY change | $\begin{gathered} \text { vs. Full-year } \\ \text { plan } \end{gathered}$ | $\begin{gathered} \mathrm{H} 1 \\ (\mathrm{Q} 1-\mathrm{Q} 2) \end{gathered}$ | YoY change | $\stackrel{\mathrm{C} 2 \mathrm{Q} 2 \mathrm{Q} 4)}{ }$ | YoY change | Full-year | YoY change |
|  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |  | \% |  | \% |  | \% |
| Ethical Pharmaceuticals | 34.0 | +38.7 | 49.5 | 69.2 | +35.8 | +0.5 | 109.4 | +21.7 | 75.6 | 143.7 | +18.0 | -0.7 | 69.2 | +35.8 | 74.5 | +5.2 | 143.7 | +18.0 |
| Agricultural Chemicals and Veterinary Drugs | 3.6 | +35.8 | 49.2 | 6.8 | +19.5 | -5.9 | 10.7 | +11.5 | 49.6 | 20.7 | +6.6 | -3.9 | 6.8 | +19.5 | 13.8 | +1.2 | 20.7 | +6.6 |

# meiji meiji Holdings Co.,Ltd. 

3. Analysis of Operating Income
4. Results

|  | Q1 |  |  |  | Q1-Q2 |  |  |  | Q1-Q3 |  |  |  | Full-year |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{\|c} \begin{array}{c} \text { Consolidated } \\ \text { Total } \end{array} \\ \hline \end{array}$ | Food | Pharma | Other | Consolidated <br> Total | Food | Pharma | Other | Consolidated <br> Total | Food | Pharma | Other | Consolidated <br> Total | Food | Pharma | Other |
| Results -- FYE March 2016 | 16.8 | 14.3 | 2.5 | 0.0 | 33.4 | 28.7 | 4.9 | -0.2 | 59.2 | 50.9 | 8.8 | -0.6 |  |  |  |  |
| Due to increased/decreased sales | +3.8 | +3.9 | -0.1 | - | +7.5 | +6.1 | +1.4 | - | +12.3 | +10.2 | +2.1 | - |  |  |  |  |
| Impact of drug price revision | -1.7 | - | -1.7 | - | -4.2 | - | -4.2 | - | -6.8. | - | -6.8 | - |  |  |  |  |
| Changes in costs of goods sold | +2.1 | +2.1 | 0.0 | - | +3.5 | +3.5 | 0.0 | - | +5.3 | +5.3 | 0.0 | - |  |  |  |  |
| Changes in other SG\&A expenses | -0.2 | +0.5 | -0.7 | - | -4.5 | -0.7 | -3.8 | - | -5.6 | -1.9 | -3.7 | - |  |  |  |  |
| Other (incl. change in results of subsidiaries) | +1.2 | +1.2 | 0.0 | 0.0 | +1.6 | +1.2 | +0.4 | 0.0 | +3.5 | +1.7 | +1.6 | +0.2 |  |  |  |  |
| Total change | +5.2 | +7.7 | -2.5 | 0.0 | +3.9 | +10.1 | -6.2 | 0.0 | +8.7 | +15.3 | -6.8 | +0.2 |  |  |  |  |
| Results -- FYE March 2017 | 22.0 | 22.0 | 0.0 | 0.0 | 37.3 | 38.8 | -1.3 | -0.2 | 67.9 | 66.2 | 2.1 | -0.4 |  |  |  |  |


2. Plan -- FYE March 2017
(Billions of yen)

|  | H1 (Q1-Q2) Results |  |  |  | H2 (Q3-Q4) Revised Plan |  |  |  | Full-year Revised Plan |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Consolidated <br> Total | Food | Pharma | Other | Consolidated <br> Total | Food | Pharma | Other | Consolidated <br> Total | Food | Pharma | Other |
| Results -- FYE March 2016 | 33.4 | 28.7 | 4.9 | -0.2 | 44.3 | 39.5 | 5.1 | -0.4 | 77.7 | 68.2 | 10.1 | -0.6 |
| Due to increased/decreased sales | +7.5 | +6.1 | +1.4 | - | +7.0 | +2.8 | +4.2 | - | +14.5 | +8.9 | +5.6 | - |
| Impact of drug price revision | -4.2 | - | -4.2 | - | -5.0 | - | -5.0 | - | -9.2 | - | -9.2 | - |
| Changes in costs of goods sold | +3.5 | +3.5 | 0.0 | - | +3.1 | +3.1 | 0.0 | - | +6.6 | +6.6 | 0.0 | - |
| Changes in other SG\&A expenses | -4.5 | -0.7 | -3.8 | - | -1.2 | -2.9 | +1.7 | - | -5.7 | -3.6 | -2.1 | - |
| Other (incl. change in results of subsidiaries) | +1.6 | +1.2 | +0.4 | 0.0 | -1.0 | -1.3 | +0.2 | +0.1 | +0.6 | -0.1 | +0.6 | +0.1 |
| Total change | +3.9 | +10.1 | -6.2 | 0.0 | +2.9 | +1.7 | +1.1 | +0.1 | +6.8 | +11.8 | -5.1 | +0.1 |
| Plan -- FYE March 2017 | 37.3 | 38.8 | -1.3 | -0.2 | 47.1 | 41.1 | 6.3 | -0.3 | 84.5 | 80.0 | 5.0 | -0.5 |

## 4. Consolidated Financial Positions

| FYE March 2017 | As of Jun, 30 |  | As of Sep. 30 |  | As of Dec. 31 |  | As of Mar. 31 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Change from the previous fiscal year end |  | Change from the previous fiscal year en |  | Change from the previous fiscal year en | Change from the previous fiscal year end |
|  |  | \% |  | \% |  | \% | \% |
| Total assets | 837.5 | -2.2 | 837.1 | -2.2 | 889.2 | +3.9 |  |
| Current assets | 350.2 | -3.5 | 354.6 | -2.3 | 394.6 | +8.7 |  |
| Fixed assets | 487.3 | -1.2 | 482.4 | -2.2 | 494.6 | +0.3 |  |
| Total liabilities | 418.2 | -4.3 | 416.3 | -4.7 | 446.3 | +2.1 |  |
| Current liabilities | 259.0 | -6.4 | 277.7 | +0.4 | 324.7 | +17.4 |  |
| Long-term liabilities | 159.2 | -0.6 | 138.5 | -13.6 | 121.5 | -24.1 |  |
| Total net assets | 419.3 | +0.0 | 420.8 | +0.4 | 442.9 | +5.7 |  |
| Shareholders' equity | 405.2 | +2.2 | 412.8 | +4.1 | 428.1 | +7.9 |  |



| FYE March 2016 | As of Jun, 30 |  | As of Sep. 30 |  | As of Dec. 31 |  | As of Mar. 31 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{\|c} \text { Change from } \\ \text { the previous } \\ \text { fiscal year end } \end{array}$ |  | $\begin{array}{\|c} \text { Change from } \\ \text { the previous } \\ \text { fiscal year end } \end{array}$ |  | $\begin{array}{\|c} \text { Change from } \\ \text { Che previous } \\ \text { fiscal year end } \end{array}$ |  | $\begin{aligned} & \text { hange from } \\ & \text { the previous } \\ & \text { fiscal year en } \end{aligned}$ |
|  |  | \% |  | \% |  | \% |  | \% |
| Total assets | 860.6 | -1.9 | 855.8 | -2.4 | 899.8 | +2.6 | 856.1 | -2.4 |
| Current assets | 350.3 | -0.5 | 354.1 | +0.6 | 385.3 | +9.5 | 362.9 | +3.1 |
| Fixed assets | 510.2 | -2.9 | 501.7 | -4.5 | 514.5 | -2.1 | 493.1 | -6.1 |
| Total liabilities | 461.1 | -7.2 | 448.6 | -9.7 | 474.2 | -4.6 | 436.9 | -12.1 |
| Current liabilities | 261.2 | -12.5 | 271.0 | -9.2 | 308.6 | +3.4 | 276.6 | -7.3 |
| Long-term liabilities | 199.8 | +0.7 | 177.6 | -10.5 | 165.6 | -16.6 | 160.2 | -19.3 |
| Total net assets | 399.4 | +5.0 | 407.1 | +7.1 | 425.5 | +11.9 | 419.1 | +10.2 |
| Shareholders' equity | 360.2 | +5.2 | 371.2 | +8.4 | 385.2 | +12.5 | 396.6 | +15.8 |
| Consolidated interest bearing debt | 200.3 | -9.5 | 179.6 | -18.9 | 175.5 | -20.7 | 147.8 | -33.3 |
| 皆 Food segment assets | 601.1 | -0.1 | 610.4 | +1.4 | 634.7 | +5.4 | 592.1 | -1.6 |
| Pharmaceuticals segment assets | 200.3 | -2.5 | 194.4 | -5.3 | 205.1 | -0.1 | 200.5 | -2.4 |

## 5. Capital Expenditures, Depreciation, R\&D Expenses

|  | FYE March 2014 |  | FYE March 2015 |  | FYE March 2016 |  | FYE March 2017 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H1 | Full-year | H1 | Full-year | $\underset{(01-22)}{\mathrm{H} 1}$ | Full-year | $\underset{\substack{\text { (O1-(2) } \\ \text { Result }}}{\mathrm{H} 1}$ | Full-year Revised on Nov. 9 |
| Capital expenditures | 21.8 | 47.0 | 28.4 | 64.3 | 24.1 | 42.3 | 23.3 | 56.6 |
| Food segment | 18.8 | 41.5 | 24.9 | 55.8 | 21.2 | 36.5 | 20.3 | 49.3 |
| Pharmaceutical segment | 2.9 | 5.4 | 3.5 | 8.5 | 2.8 | 5.7 | 2.9 | 7.2 |
| Corporate or elimination | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.1 |
| Depreciation and amortization | 19.8 | 40.9 | 19.9 | 41.8 | 19.7 | 42.0 | 22.1 | 45.2 |
| Food segment | 16.6 | 34.3 | 16.9 | 35.3 | 17.3 | 36.5 | 19.2 | 39.0 |
| Pharmaceutical segment | 2.5 | 5.4 | 2.4 | 5.4 | 2.2 | 5.3 | 2.8 | 6.0 |
| Corporate or elimination | 0.6 | 1.1 | 0.5 | 1.0 | 0.1 | 0.2 | 0.1 | 0.2 |
| R\&D expenses | 12.3 | 26.0 | 11.9 | 26.1 | 12.9 | 27.3 | 12.5 | 26.5 |
| Food segment | 5.6 | 11.3 | 6.1 | 12.5 | 6.4 | 12.6 | 6.1 | 12.4 |
| Pharmaceutical segment | 6.7 | 14.7 | 5.7 | 13.5 | 6.5 | 14.6 | 6.4 | 14.1 |
| Corporate or elimination | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |

## 6. Financial Indicators, consolidated

|  | FYE March 2013 <br> Full-year | FYE March 2014 <br> Full-year | FYE March 2015 <br> Full-year | FYE March 2016 <br> Full-year |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | 1,126.5 billion yen | 1,148.0 ${ }^{\text {billion yen }}$ | 1,161.1 billion yen | $1,223.7$ billion yen |
| Operating income | 25.8 billion yen | 36.4 billion yen | 51.5 billion yen | 77.7 bililion yen |
| Operating income ratio | 2.3\% | $3.2 \%$ | 4.4 \% | 6.4 \% |
| EBITDA | 66.8 bililion yen | 77.6 bililion yen | 94.0 billion yen | 121.6 billion yen |
| EBITDA margin | 5.9 \% | 6.8 \% | 8.1 \% | 9.9 \% |
| Net income attributable to shareholders of parent company | 16.6 billion yen | 19.0 billion yen | 30.8 billion yen | 62.5 billion yen |
| Net income ratio | 1.5 \% | 1.7 \% | 2.7 \% | 5.1 \% |
| Total assets | 785.5 billion yen | 779.4 billion yen | 877.3 billion yen | 856.1 billion yen |
| Interest bearing debt | 205.3 billion yen | 198.3 billion yen | 221.4 bililion yen | 147.8 billion yen |
| Shareholders' equity | 313.3 bililon yen | 320.4 billion yen | 370.3 billion yen | 408.8 billion yen |
| Shareholders' equity ratio | 39.9 \% | 41.1 \% | 42.2 \% | 47.8 \% |
| Debt/Equity ratio | 0.7 \% | 0.6 \% | 0.6 \% | 0.4 \% |
| ROA | 3.8 \% | 5.0 \% | 6.5 \% | 9.4 \% |
| ROE | 5.5 \% | 6.0 \% | 8.9 \% | 16.1 \% |
| Cash flows from operating activities | 50.6 billion yen | 63.8 billion yen | 86.4 billion yen | 105.1 billion yen |
| Cash flows from investing activities | -39.5 billion yen | -47.2 bililion yen | -92.8 bililion yen | -9.8 bililion yen |
| Free cash flows | 11.1 bilion yen | 16.5 bilion yen | -6.3 billion yen | 95.3 billion yen |
| Net income per share | 112.99 yen | 129.40 yen | 209.79 yen | 425.06 yen |
| Net assets per share | 2,127.28 yen | 2,175.98 yen | 2,515.26 yen | 2,777.28 yen |
| Cash flow per share | 390.07 yen | 407.55 yen | 494.24 yen | 710.89 yen |
| Cash dividends per share | 40.00 yen | 40.00 yen | 50.00 yen | 90.00 yen |
| Dividend payout ratio | 35.4 \% | 30.9 \% | 23.8 \% | 21.2 \% |
| Price/Earnings ratio--PER | 19.3 times | 25.2 times | 34.9 times | 21.3 times |
| Price/Book value ratio--PBR | 1.0 times | 1.5 times | 2.9 times | 3.3 times |
| Price/Cash flow ratio--PCFR | 5.6 times | 8.0 times | 14.8 times | 12.7 times |

## $\rightarrow-(2)$

Net income attributable to shareholders of parent company + Depreciation and Amortization) / (Number of shares outstanding - Number of treasury stock)

| FYE March 2017 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY Change |  |  | YoY Change | vs. Hl Plan |  | YoY Change |  | YoY Change | $\begin{aligned} & \text { vs. Full-year } \\ & \text { Plan } \end{aligned}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% | \% | $\%$ |
| Yogurt | 23.3 | +8.9 | 54.5 | 45.2 | +5.7 | +5.6 | 66.3 | +5.9 | 75.7 |  |  |
| Meiji Bulgaria Yogurt | 21.7 | +11.7 | 54.3 | 42.1 | +8.0 | +5.2 | 61.6 | +7.6 | 75.6 |  |  |
| Probiotic yogurts | 28.3 | +20.4 | 58.7 | 53.5 | +17.5 | +11.1 | 85.6 | +20.5 | 70.9 |  |  |
| Drinking milk | 27.0 | -1.9 | 49.7 | 54.8 | -2.2 | +0.7 | 81.6 | -2.0 | 76.7 |  |  |
| Meiji Oishii Gyunyu | 14.5 | +1.4 | 49.4 | 30.1 | +0.6 | +2.3 | 44.3 | +0.7 | 76.8 |  |  |
| Cheese | 8.9 | +8.7 | 53.7 | 17.3 | +5.9 | +3.7 | 26.9 | +2.7 | 76.6 |  |  |
| Meiji Hokkaido Tokachi series | 3.2 | +8.4 | 54.5 | 6.2 | +6.2 | +4.3 | 9.9 | +3.0 | 76.7 |  |  |
| Ice cream | 13.2 | -0.3 | 45.0 | 30.2 | +4.5 | +3.1 | 40.0 | +4.7 | 83.2 |  |  |
| Chocolate | 20.7 | +9.7 | 52.8 | 40.6 | +6.8 | +3.7 | 72.8 | +7.9 | 72.1 |  |  |
| Nutritional products ${ }^{\text {(Note) }}$ | 13.2 | +9.4 | 51.6 | 26.3 | +6.9 | +3.0 | 40.8 | +5.7 | 77.5 |  |  |
| Sports nutrition | 4.8 | +12.6 | 48.6 | 9.8 | +12.8 | -2.1 | 13.8 | +8.6 | 78.6 |  |  |


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { (Q1-Q2) } \\ \text { Results }}}{\mathrm{H}}$ | YoY Change | $\begin{gathered} \text { H2 } \\ \begin{array}{c} (\text { Qevi-Q4) } \\ \text { Revised Plan } \end{array} \\ \hline \end{gathered}$ | YoY change | Full-year Revised Plan | YoY change |
|  | \% |  | \% |  | \% |
| 45.2 | +5.7 | 42.3 | +5.0 | 87.6 | +5.4 |
| 42.1 | +8.0 | 39.4 | +6.1 | 81.5 | +7.1 |
| 53.5 | +17.5 | 67.2 | +10.1 | 120.8 | +13.2 |
| 54.8 | -2.2 | 51.5 | -2.4 | 106.4 | -2.3 |
| 30.1 | +0.6 | 27.5 | +0.4 | 57.7 | +0.5 |
| 17.3 | +5.9 | 17.9 | -3.1 | 35.2 | +1.1 |
| 6.2 | +6.2 | 6.7 | -0.9 | 12.9 | +2.4 |
| 30.2 | +4.5 | 17.9 | +2.2 | 48.2 | +3.6 |
| 40.6 | +6.8 | 60.3 | +4.8 | 100.9 | +5.6 |
| 26.3 | +6.9 | 26.3 | +2.7 | 52.7 | +4.7 |
| 9.8 | +12.8 | 7.7 | +3.5 | 17.6 | +8.5 |


| FYE March 2016 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY Change |  |  | YoY Change | vs. H1 Plan |  | YoY Change |  |  | YoY Change | $\begin{aligned} & \text { vs. Full-year } \\ & \text { Plan } \end{aligned}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |
| Yogurt | 21.4 | +5.2 | 50.7 | 42.8 | +6.4 | +1.3 | 62.6 | +6.1 | 78.8 | 83.1 | +6.4 | +4.6 |
| Meiji Bulgaria Yogurt | 19.4 | +4.6 | 50.7 | 39.0 | +6.0 | +1.6 | 57.2 | +6.0 | 79.8 | 76.1 | +6.4 | +6.2 |
| Probiotic yogurts | 23.5 | +22.7 | 51.6 | 45.6 | +17.0 | +0.0 | 71.1 | +15.6 | 72.9 | 106.7 | +22.4 | +9.5 |
| Drinking milk | 27.6 | +1.4 | 49.8 | 56.1 | +1.3 | +1.3 | 83.3 | +1.2 | 80.2 | 108.9 | +1.5 | +4.8 |
| Meiji Oishii Gyunyu | 14.3 | +5.6 | 49.8 | 29.9 | +4.6 | +4.0 | 44.0 | +4.4 | 79.3 | 57.4 | +4.2 | +3.5 |
| Cheese | 8.2 | +1.3 | 50.5 | 16.3 | +1.0 | +0.1 | 26.2 | +2.7 | 77.7 | 34.8 | +3.1 | +3.0 |
| Meiji Hokkaido Tokachi series | 3.0 | +12.8 | 50.5 | 5.8 | +10.9 | -1.3 | 9.6 | +9.1 | 81.8 | 12.6 | +8.2 | +7.2 |
| Ice cream | 13.2 | +6.9 | 44.8 | 28.9 | +4.0 | -2.1 | 38.2 | +5.0 | 83.5 | 46.5 | +5.3 | +1.4 |
| Chocolate | 18.8 | +2.2 | 49.6 | 38.0 | +1.6 | +0.0 | 67.4 | +1.6 | 72.7 | 95.6 | +3.0 | +3.0 |
| Nutritional products ${ }^{\text {(Note) }}$ | 12.0 | +15.4 | 49.6 | 24.6 | +11.2 | +1.4 | 38.6 | +9.2 | 78.1 | 50.3 | +8.7 | +1.7 |
| Sports nutrition | 4.3 | +48.5 | 51.9 | 8.7 | +32.4 | +4.3 | 12.7 | +33.3 | 85.9 | 16.2 | +30.4 | +9.3 |


| Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{(\mathrm{Q} 1-\mathrm{Q} 2)}{\mathrm{H} 1}$ | YoY Change | $\underset{(\mathrm{Q} 3-\mathrm{Q} 4)}{\mathrm{H} 2}$ | YoY Change | Full-year | YoY Change |
|  | \% |  | \% |  | \% |
| 42.8 | +6.4 | 40.3 | +6.3 | 83.1 | +6.4 |
| 39.0 | +6.0 | 37.1 | +6.7 | 76.1 | +6.4 |
| 45.6 | +17.0 | 61.1 | +26.7 | 106.7 | +22.4 |
| 56.1 | +1.3 | 52.8 | +1.7 | 108.9 | +1.5 |
| 29.9 | +4.6 | 27.4 | +3.8 | 57.4 | +4.2 |
| 16.3 | +1.0 | 18.4 | +5.0 | 34.8 | +3.1 |
| 5.8 | +10.9 | 6.7 | +5.9 | 12.6 | +8.2 |
| 28.9 | +4.0 | 17.5 | +7.5 | 46.5 | +5.3 |
| 38.0 | +1.6 | 57.5 | +3.9 | 95.6 | +3.0 |
| 24.6 | +11.2 | 25.6 | +6.4 | 50.3 | +8.7 |
| 8.7 | +32.4 | 7.5 | +28.2 | 16.2 | +30.4 |

2. Pharmaceuticals Segment (Non-consolidated)

| FYE March 2017 |  | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | YoY Change |  |  | YoY Change | vs. H1 Plan |  | YoY Change | $\begin{gathered} \text { Full-year Plan } \\ \text { Achievement Rate } \end{gathered}$ | YoY Change | $\begin{aligned} & \text { vs. Full-year } \\ & \text { Plan } \end{aligned}$ |
|  |  |  | \% | \% |  | \% | \% |  | \% | \% | \% | \% |
|  | Total brand name drugs | 11.3 | -11.3 | 43.9 | 24.6 | -3.5 | -4.6 | 40.7 | -0.1 | 73.8 |  |  |
|  | MEIACT | 1.9 | -36.6 | 41.8 | 4.3 | -30.0 | -10.0 | 7.4 | -28.0 | 74.1 |  |  |
|  | ORAPENEM | 0.4 | -12.3 | 48.3 | 0.8 | -7.1 | -7.4 | 1.6 | -7.3 | 77.8 |  |  |
|  | REFLEX | 4.6 | +4.1 | 49.1 | 9.6 | +4.6 | +2.8 | 14.8 | +3.3 | 73.8 |  |  |
|  | Total generic drugs | 9.7 | -4.4 | 45.3 | 20.3 | -1.8 | -5.0 | 31.9 | -2.7 | 75.5 |  |  |
|  | AMLODIPINE | 1.0 | -20.4 | 40.6 | 2.2 | -17.8 | -14.9 | 3.4 | -19.0 | 76.5 |  |  |
|  | DONEPEZIL | 0.6 | -20.8 | 38.3 | 1.4 | -20.2 | -20.6 | 2.1 | -21.5 | 80.5 |  |  |
| (By field | Total infectious diseases* | 8.0 | -16.7 | 47.6 | 17.1 | -11.3 | +1.0 | 28.1 | -10.3 | 77.2 |  |  |
|  | Total CNS disorders* | 8.1 | +4.5 | 51.3 | 16.7 | +3.9 | +4.5 | 25.6 | +2.3 | 74.8 |  |  |
| Export | MEIACT | 0.6 | -28.9 | 60.5 | 0.9 | -40.3 | -6.6 | 1.5 | -29.8 | 72.6 |  |  |
| Agric. | ORYZEMATE | 0.3 | -2.6 | 79.2 | 0.4 | +2.8 | +2.4 | 1.0 | -15.2 | 16.3 |  |  |


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { (Q1-Q2) } \\ \text { Results }}}{\mathrm{H}}$ | YoY Change | $\begin{gathered} \mathrm{H} 2 \\ \text { Revised Plan } \\ \text { Re-Q4) } \end{gathered}$ | Yoy Change | Full-year Revised Plan | YoY Change |
|  | \% |  | \% |  | \% |
| 24.6 | -3.5 | 30.5 | +10.2 | 55.1 | +3.6 |
| 4.3 | -30.0 | 5.8 | -20.1 | 10.1 | -24.6 |
| 0.8 | -7.1 | 1.2 | -13.1 | 2.0 | -10.7 |
| 9.6 | +4.6 | 10.4 | +6.5 | 20.0 | +5.6 |
| 20.3 | -1.8 | 22.0 | -1.5 | 42.3 | -1.6 |
| 2.2 | -17.8 | 2.3 | -17.9 | 4.5 | -17.8 |
| 1.4 | -20.2 | 1.3 | -25.9 | 2.7 | -23.0 |
| 17.1 | -11.3 | 19.4 | -9.7 | 36.5 | -10.4 |
| 16.7 | +3.9 | 17.5 | +5.2 | 34.2 | +4.6 |
| 0.9 | -40.3 | 1.2 | +43.7 | 2.1 | -11.1 |
| 0.4 | +2.8 | 6.1 | +0.4 | 6.6 | +0.3 |


| FYE March 2016 |  | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | YoY Change |  |  | YoY Change | vs. H1 Plan |  | YoY Change |  |  | YoY Change | $\begin{aligned} & \text { vs. Full-year } \\ & \text { Plan } \end{aligned}$ |
|  |  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |
|  | Total brand name drugs | 12.7 | +12.5 | 49.7 | 25.5 | +9.6 | -0.6 | 40.7 | +4.7 | 75.6 | 53.2 | +3.9 | -1.4 |
|  | MEIACT | 3.1 | +0.4 | 52.6 | 6.1 | +3.1 | +2.4 | 10.3 | -1.4 | 80.3 | 13.4 | -2.4 | +3.6 |
|  | ORAPENEM | 0.5 | +43.1 | 49.3 | 0.9 | +31.0 | -10.7 | 1.7 | +16.5 | 71.3 | 2.3 | +12.5 | -4.9 |
|  | REFLEX | 4.4 | +50.1 | 48.2 | 9.2 | +30.7 | +0.4 | 14.3 | +21.0 | 73.3 | 19.0 | +20.5 | -2.7 |
|  | Total generic drugs | 10.1 | +15.6 | 46.4 | 20.7 | +16.9 | -5.4 | 32.8 | +15.8 | 74.4 | 43.0 | +14.3 | -2.5 |
|  | AMLODIPINE | 1.3 | +12.2 | 48.2 | 2.7 | +13.1 | -2.0 | 4.3 | +12.2 | 76.2 | 5.5 | +8.6 | -1.8 |
|  | DONEPEZIL | 0.8 | +11.2 | 39.6 | 1.7 | +10.0 | -18.5 | 2.7 | +9.8 | 65.2 | 3.5 | +6.1 | -17.4 |
| (By field | Total infectious diseases* | 9.6 | +8.0 | 51.8 | 19.3 | +9.0. | +3.2 | 31.4 | +5.1 | 78.6 | 40.7 | +4.3 | +2.0 |
|  | Total CNS disorders* | 7.8 | +23.8 | 47.7 | 16.0 | +16.7 | -2.1 | 25.0 | +12.8 | 73.9 | 32.8 | +12.2 | -3.3 |
| Export | MEIACT | 0.8 | +162.7 | 127.3 | 1.5 | +111.6 | +134.3 | 2.2 | +77.7 | 77.5 | 2.4 | +82.3 | -15.7 |
| Agric. | ORYZEMATE | 0.3 | +62.7 | 74.1 | 0.4 | +50.6 | -9.3 | 1.2 | +39.9 | 16.7 | 6.6 | +5.1 | -13.7 |


| Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{(\mathrm{Q1}-\mathrm{Q} 2)}{\mathrm{H} 1}$ | YoY Change | $\underset{(\mathrm{Q} 3-\mathrm{Q} 4)}{\mathrm{H} 2}$ | YoY Change | Full-year | YoY Change |
|  | \% |  | \% |  | \% |
| 25.5 | +9.6 | 27.6 | -0.8 | 53.2 | +3.9 |
| 6.1 | +3.1 | 7.2 | -6.7 | 13.4 | -2.4 |
| 0.9 | +31.0 | 1.3 | +2.6 | 2.3 | +12.5 |
| 9.2 | +30.7 | 9.7 | +12.2 | 19.0 | +20.5 |
| 20.7 | +16.9 | 22.3 | +11.9 | 43.0 | +14.3 |
| 2.7 | +13.1 | 2.8 | +4.6 | 5.5 | +8.6 |
| 1.7 | +10.0 | 1.7 | +2.4 | 3.5 | +6.1 |
| 19.3 | +9.0 | 21.4 | +0.5 | 40.7 | +4.3 |
| 16.0 | +16.7 | 16.7 | +8.1 | 32.8 | +12.2 |
| 1.5 | +111.6 | 0.8 | +44.7 | 2.4 | +82.3 |
| 0.4 | +50.6 | 6.1 | +2.6 | 6.6 | +5.1 |

Note: Total for brand name and generic drugs in the infectious diseases and the CNS disorders fields

1. (Ref.) Net Sales of Exports and Foreign Consolidated Group Companies

| FYE March 2017 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY Change |  |  | YoY Change | vs. H1 Plan |  | YoY Change |  | YoY Change | $\begin{aligned} & \text { vs. Full-year } \\ & \text { Plan } \end{aligned}$ |
| Food segment | 8.8 | $\begin{array}{r} \hline \% \\ +12.0 \end{array}$ | \% 43.0 | 18.1 | \% +2.6 | $\begin{array}{r} \hline \% \\ -11.6 \end{array}$ | 28.0 | \% ${ }^{\text {\% }}$-1.1 | $\begin{array}{r} \% \\ 73.5 \end{array}$ | \% | $\%$ |
| Pharmaceuticals segment | 9.0 | -15.8 | 41.4 | 19.0 | -8.8 | -13.3 | 28.0 | -7.6 | 74.1 |  |  |


| Plan -- FYE March 2017 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{\substack{\text { (O1-Q2) } \\ \text { Results }}}{\mathrm{H}}$ | YoY Change | $\begin{gathered} \mathrm{H} 2 \\ \substack{(\mathrm{Q} 2 \mathrm{Q}-\mathrm{Q} 4) \\ \text { Revised Plan }} \end{gathered}$ | YoY Change | Full-year Revised Plan | YoY Change |
|  | \% |  | \% |  | \% |
| 18.1 | +2.6 | 20.0 | -3.0 | 38.1 | -0.4 |
| 19.0 | -8.8 | 18.7 | -11.1 | 37.8 | -9.9 |


| FYE March 2016 | Q1 |  |  | Q1-Q2 |  |  | Q1-Q3 |  |  | Full-year |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | YoY Change |  |  | YoY Change | vs. H1 Plan |  | YoY Change |  |  | YoY Change | $\begin{aligned} & \text { vs. Full-year } \\ & \text { Plan } \end{aligned}$ |
|  |  | \% | \% |  | \% | \% |  | \% | \% |  | \% | \% |
| Food segment | 7.8 | +21.4 | 45.4 | 17.6 | +34.6 | +1.0 | 28.3 | +39.6 | 73.0 | 38.3 | +30.4 | -1.3 |
| Pharmaceuticals segment | 10.7 | +176.2 | 52.2 | 20.8 | +150.9 | +0.9 | 30.3 | +129.6 | 72.4 | 41.9 | +75.1 | +0.2 |


| Results -- FYE March 2016 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\underset{(\mathrm{Q} 1-\mathrm{Q} 2)}{\mathrm{H} 1}$ | Yoy Change | $\underset{(\mathrm{Q} 3-\mathrm{Q} 4)}{\mathrm{H} 2}$ | YoY Change | Full-year | YoY Change |
| 17.6 | $\begin{array}{r} \% \\ +34.6 \end{array}$ | 20.7 | \% +27.0 | 38.3 | $\%$ +30.4 |
| 20.8 | +150.9 | 21.0 | +34.8 | 41.9 | +75.1 |

## 2. Pharmaceuticals Pipeline

| Stage | Name | Type | Efficacy Classification | Notes |
| :---: | :---: | :---: | :---: | :---: |
| Approved | SYCREST SUBLINGUAL TABLETS (Asenapine) | Sublingual | Antipsychotic | Approved on March 28, 2016 |
| Applied | Depromel SME3110 (Fluvoxamine) | Oral | Selective serotonin reuptake inhibitor (SSRI) (Pediatric OCD) (Additional indications) | Co-development: AbbVie G.K. |
| Phase III | ME2112 (Ziprasidone) | Oral | Antipsychotic | In-license: RaQualia Pharma Inc. |
| Phase II/III | ME2125 (Safinamide) | Oral | Anti-Parkinson's Disease | In-license: Newron Pharmaceutical S.p.A. (Italy) |
| Phase II (International collaborative clinical trial) | SP-02L (darinaparsin) | Injection | Relapsed and refractory peripheral T-cell lymphoma (PTCL) | In-license: Solasia Pharma K.K. |
| Phase II | REFLEX Org 3770 (Mirtazapine) | Oral | Fibromyalgia treatment (Additional indications) | In-license: MSD K.K. |
| Phase II (Overseas) | ME1111 | Topical | Antionychomycosis | Meiji Seika Pharma Co., Ltd. |
| Phase I | DMB-3111 | Injection | Breast cancer/Gastric cancer (Biosimilar) | Co-development: Dong-A Socio Holdings Co., Ltd. (South Korea) |
|  | DMB-3113 | Injection | Rheumatoid Arthritis/TNF $\alpha$ inhibitor (Biosimilar) | Co-development: Dong-A ST (South Korea) |
| Phase I (Overseas) | ME1100 (Arbekacin) | Inhalation | Hospital Acquired Bacterial Pneumonia/ <br> Ventilator Associated Bacterial Pneumonia treatment (HABP/VABP) | Meiji Seika Pharma Co., Ltd. |
|  | OP0595 | Injection | $\beta$-lactamase inhibitor | Licensed out to F. Hoffman-La Roche (Switzerland) |


[^0]:    Note2: Eliminations within the Food segment include eliminations within each business category and between business categories. Also, general corporate expenses refer to expenses not allocated to any specific business.

